



aspire  
DENTAL ACADEMY

# ASPIRE CONVERSATIONS

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# WELCOME TO ASPIRE DENTAL ACADEMY

Welcome to one of the UK's most hands-on dental training academy, where you will receive the best hands-on teaching in 'Advanced Occlusion'.

Please read this booklet carefully as it contains details regarding the course. We hope you enjoy the course as much as we have putting it together.

If you have any questions at any point or require any further information, please do not hesitate to contact us.

Aspire Dental Academy

Email: [info@aspiredentalacademy.com](mailto:info@aspiredentalacademy.com)

Website: [www.aspiredentalacademy.com](http://www.aspiredentalacademy.com)



# THE COURSE I MASTER THE ART OF CONVERSATIONS

- Learn powerful methods of communication that enable your patient to Trust, Respect, Value and Like you
- Learn pre-sausive and persuasive techniques to increase treatment acceptance
- Learn how to masterfully present treatment plans
- Reduce risk of litigation
- Learn how to spot & eliminate 'Red Flag' patients
- Learn to provide an exceptional patient journey
- Understand the importance of non-verbal cues
- Learn how to motivate & communicate effectively with team members
- Handle difficult conversations & objections
- Increase your income
- Handle conflicts and complaints
- Become an effective listener

# MEET THE TUTORS

RICHARD PORTER



Richard is a GDC registered specialist in four areas: Prosthodontics, Endodontics, Periodontology and Restorative Dentistry. He was appointed as a Restorative Dental Consultant in a large London teaching hospital and maintained this role for just under 20 years. He was care group lead for facial trauma, oncology, deformity and complex dentistry for eight years whilst maintaining a solo private specialist referral practice. He is now a practice principal of the Aspire Dental Practice and Wellness Clinic, and a post-grad student in Psychology and Behavioural Sciences and plans to remain so for the foreseeable future. His passions are education, understanding the human mind and how this links to preventative medicine and human wellbeing. He is CoFounder of the Aspire Dental Academy, the UK's largest private postgraduate academy and has trained several consultants, many specialists, along with over 2000 postgraduate GDPs.

# MEET THE TUTORS

RAHEEL MALIK



Dr Raheel Malik has spent over a decade in private practice, working in some of London's most prestigious areas including Notting Hill, before co-founding his own state-of-the-art private clinic in Oxford Circus alongside Richard Porter. He graduated with honours in Biomedical Sciences before qualifying as a dentist from King's College London, where he received multiple national awards, including Student Clinician of the Year and winner of the UK Dentsply/Ceram.X Case Contest. Upon graduation, he was honoured with the prestigious Academy of Operative Dentistry Award. Raheel's commitment to clinical excellence and education has earned him continued recognition throughout his career. His first publication came as a student, and he has since contributed to several respected journals, including the Journal of Oral Implantology, International Journal of Dentistry, Journal of Craniofacial Surgery, and Dental Update. Over 14 years ago, Raheel co-founded Aspire Dental Academy with Richard. Together, they have educated and inspired thousands of dentists through Aspire's hands-on programmes—helping clinicians at every stage of their careers refine their skills, elevate their standards, and ultimately deliver better patient care.

## COURSE DATES

### DAY 1

Thursday

11th December 2025

### DAY 2

Friday

12th December 2025

### Registration

8:30 am - 9:00 am

### Course

9:00 am - 5:00 pm

## INVESTMENT

£1,600 + VAT

To reserve your place on the course a deposit of £500 is required, which will be deducted from the final amount.

## CPD & READING MATERIALS

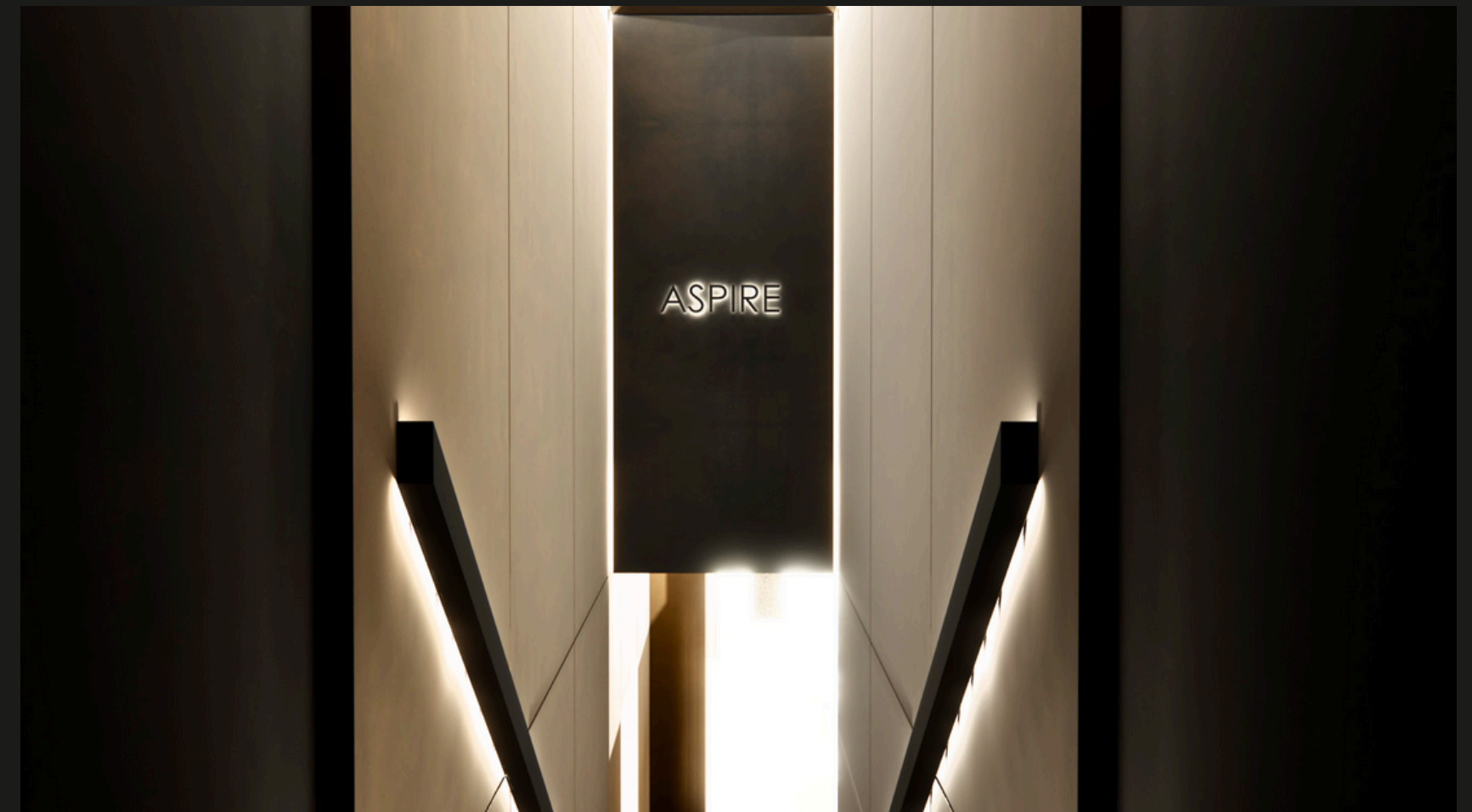
The course is worth 14h verifiable enhanced CPD hours.

A certificate will be produced at the end of the course.



# VENUE

Aspire HQ  
29-35 Mortimer St  
London  
W1T 3JG



# BOOKINGS

To reserve your place on the course, please fill out the booking form which can be found at:

[Booking Form](#)

To confirm your place, a deposit of £500 is required.

Deposits should be transferred to:

Name: Aspire D Academy

Sort code: 60-10-10

Account Number: 85935964

For any further questions, please feel free to contact us:



Email: [info@aspiredentalacademy.com](mailto:info@aspiredentalacademy.com)



Website: [aspiredentalacademy.com](http://aspiredentalacademy.com)



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