



CONVERSATIONS



WELCOME TO ASPIRE DENTAL ACADEMY

Please read through this booklet carefully as it contains details regarding the course.

We hope you enjoy the course as much as we have putting it together.

If you have any questions at any point or require any further information, please do not hesitate to contact us.

Aspire Dental Academy

Email: info@aspiredentalacademy.com

Website: www.aspiredentalacademy.com

THE COURSE

MASTER THE ART OF CONVERSATIONS

Learn powerful methods of communication that enable your patient to Trust,
Respect, Value and Like you

Learn pre-sausive and persuasive techniques to increase treatment acceptance

Learn how to masterfully present treatment plans

Reduce risk of litigation

Learn how to spot & eliminate 'Red Flag' patients

Learn to provide an exceptional patient journey

Understand the importance of non-verbal cues

Learn how to motivate & communicate effectively with team members

Handle difficult conversations & objections

Increase your income

Handle conflicts and complaints

Become an effective listener



MEET THE TUTORS

RICHARD PORTER



Richard is a Consultant Specialist in Restorative and Implant Dentistry and Oral Rehabilitation. He is a vastly experienced teacher having run over 100 hands on courses. He has a higher diploma in post graduate dental and medical education and is well published in peer reviewed journals in subjects including tooth wear, composite build ups, crown and bridge, gerodontology, occlusion and Endodontics. He is a lead clinician in restorative dentistry at St. Georges Hospital, London, and has a very successful private practice based in London. He has placed and restored over 2000 implants, has completed over 5000 root canals and countless direct and indirect restorations. He is on the GDC specialist list for Restorative Dentistry, Prosthodontics, Endodontics and Periodontology, is a father and husband and welcomes you to this great opportunity with The Aspire Dental Academy.

MEET THE TUTORS

RAHEEL MALIK



Raheel works in a private practice in Notting Hill. After graduating with honours from Biomedical Sciences, Raheel qualified as a dentist from King's College London, having won multiple awards as a student. In 2009, he won student clinician of the year and was 1st runner up in the UK finals. He also won the UK Dentsply/Ceram.X Case Contest in 2010, amongst many others. Raheel graduated receiving the prestigious 'Academy of Operative Dentistry' Award. He has also won awards since graduation. Raheel had his first publication in 'Aesthetic Dentistry Today' as a final year student and has since been published many times in several journals including the Journal of Oral Implantology, International Journal of Dentistry, Journal of Craniofacial Surgery and Dental Update. He has also been interviewed in the British Dental Journal and Dentistry magazine.

COURSE DATES

Thursday
4th July 2024

Friday
5th July 2024

Registration
8:30am - 9:00am

Course
9:00am - 5:00pm

INVESTMENT

£1,600 + VAT

To reserve your place on the course a deposit of £200 is required, which will be deducted from the final amount.

CPD & READING MATERIALS

The course is worth
14h
verifiable enhanced
CPD hours.

A certificate will be produced at the end of the course.



VENUE

Park Plaza, Waterloo
6 Hercules Road
London
SE1 7DP
United Kingdom

How to get there:

The closest underground stations are Lambeth North (Bakerloo) or Waterloo (Mainline, Jubilee, Northern and Bakerloo lines) and Westminster (Jubilee, Circle and District lines).



BOOKINGS

To reserve your place on the course please fill out the booking form which can be found at:

<https://r535zigo8ph.typeform.com/to/tcR2qE4L>

To confirm your place a deposit of £200 is required.

Deposits should be transferred to:

Name: Aspire D Academy

Sort code: 60-10-10

Account Number: 85935964

For any further questions, please feel free to contact us:



Email: info@aspiredentalacademy.com



Website: aspiredentalacademy.com



Instagram: [aspiredentalacademy](https://www.instagram.com/aspiredentalacademy)



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